

MSO
ManagementSolutions
Making things happen



PROFESSIONAL
CONSULTING
SERVICES

www.managementsolutions.com

MADRID BARCELONA BILBAO LONDON FRANKFURT PARIS WARSZAWA ZÜRICH MILANO
ROMA LISBOA BEIJING NEW YORK BOSTON ATLANTA BIRMINGHAM SJ DE PUERTO RICO
CIUDAD DE MÉXICO MEDELLÍN BOGOTÁ SÃO PAULO LIMA SANTIAGO DE CHILE BUENOS AIRES



MAKING THINGS HAPPEN

Management Solutions is an international consulting Firm whose core mission is to deliver business, risk, financial, organizational and process-related advisory services, targeting both functional aspects and the implementation of related technologies. We currently have a multidisciplinary team (functional, mathematical, technical and systems integration) of **nearly 2,000 professionals**.

Management Solutions stands out for its **high level of industry and functional specialization**. Our consultants have the opportunity to develop personally and professionally through a **broad range of competencies** characterized by their strategic relevance and constant innovation.

Areas of expertise

Industries

*Financial Institutions
(Banking and Insurance)*

Energy

Telecommunications

Consumer and Industrial Products

Government

Construction

Services

Strategy

*Sales and marketing
management*

Risk management & control

*Management & financial
information*

*Transformation: organization &
processes*

New technologies

We are a leading provider of business consulting services for regulated industries

Strategic principles

Mission

*"Making things happen"
We create value propositions for our clients and commit to their effective implementation*

Objective

To exceed our clients' expectations becoming their trusted partners

Positioning

Leading providers of business consulting services in regulated industries

Culture and values

Commitment, dedication to service, integrity, questioning attitude, meritocracy, constant pursuit of excellence



"I am very proud of being part of this great Firm that has trusted me from the start. At Management Solutions all efforts are recognized at both the personal and the professional level so you can achieve all your aspirations in the best working environment".

Marta Calvo - Supervisor

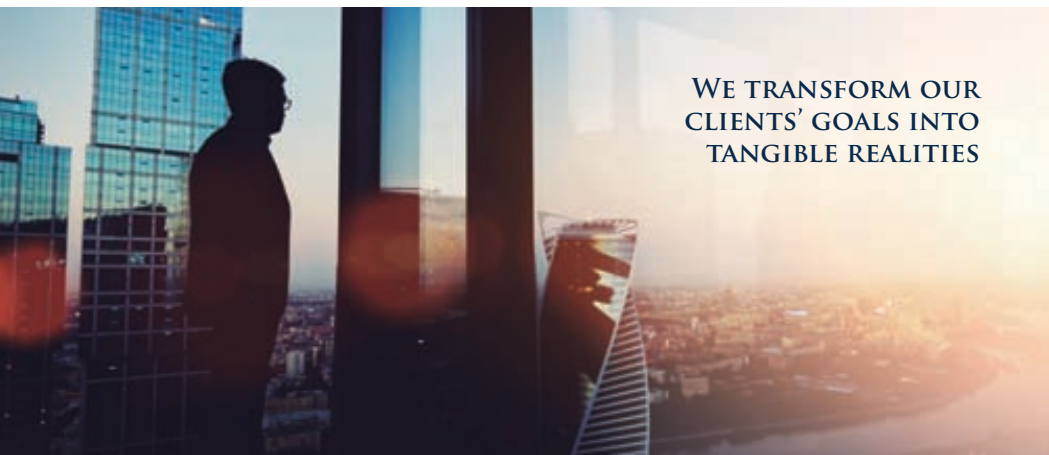


FOCUS ON THE CLIENT

At Management Solutions we feel our clients' challenges as if they were our own and facilitate them the best path towards successfully meeting these challenges.

We currently have **nearly 700 active clients** grouped into three major segments: multinationals of an American or European origin, local entities, and national or regional confederations, **all leading institutions in their respective markets.**

In addition, we have continued to strengthen our relationship model with **regulators** (central banks, international organizations, national regulators and supervisors, etc.) of the main industries in which we operate.



WE TRANSFORM OUR
CLIENTS' GOALS INTO
TANGIBLE REALITIES

We are present in more than 40 countries
and work for nearly 700 clients

MANAGEMENT SOLUTIONS WORLD-WIDE

We operate through **24 offices**, 11 in Europe, 12 in the Americas and 1 in Asia, from where we serve from where we regularly serve clients that operate in **more than 40 countries** across four major geographical areas (Europe, Americas, Asia and Africa).



- Regular activity
- Permanent presence



THE BEST ENVIRONMENT TO DEVELOP YOUR TALENT

Join a firm that offers you all you need to stretch your talent to be the best, like:

- ▶ Working in **the highest-profile consulting projects** in the industry,
- ▶ for **the largest companies**, leaders of their respective markets,
- ▶ alongside **top industry management** as they face challenges at the national and global level,
- ▶ as part of **an extraordinary team** of professionals whose **values and corporate culture** are a benchmark for the industry.



“By joining Management Solutions you will become a part of a truly global firm where you will work for leading market players and be surrounded by outstanding people with whom you will be able to grow and share the challenge of always exceeding our clients’ expectations”.

[José Miguel Rivero - Manager](#)

Our professionals' career development depends exclusively on individual merit

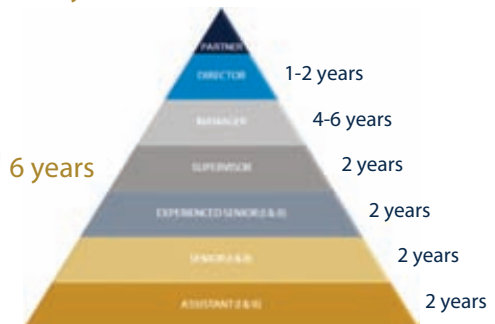
Training

- ▶ **Ongoing training** throughout each professional's career.
- ▶ **Specialist knowledge** courses, external **expert** courses, professional **skills** courses and **language** courses.
- ▶ Last year our staff, combined, received **over 200,000 hours of training** spanning more than **470 courses**.

Career plan

- ▶ Clearly defined **career plan**.
- ▶ **Internal promotion** based solely on merit.
- ▶ **Partnership-based management model** offers all professionals the opportunity to become part of the Firm's group of partners.

13-16 years





SPIRIT OF ACHIEVEMENT

At Management Solutions, we are not just concerned about what to do to make things happen, but also about how to do it. Our actions are governed by **principles and values** that have proved to generate value for our clients, professionals, business partners and society as a whole:

We invite you to form part of an **extraordinary team** of professionals. A **global and multidisciplinary** team that stands out for its **commitment and dedication to service**, its constant search for **excellence**, its **integrity**, its **critical thinking**, and its **strong determination and perseverance** in the pursuit of goals.

ManagementSolutions' commitment to the community

University

Internship and work experience programs

Business cases and job fairs

Teaching of specialized courses and seminars

Collaboration with foundations and associations

Society

Social Action

Patronage and Sponsorship

Environment

Sustainable development model

We are a committed Firm. Join a young and capable team with a social conscience



University

In addition to contributing to the creation of employment for new graduates and offering young people the opportunity to embark on an excellent career, we maintain **a close relationship with the world's most prestigious universities** by providing expert courses and seminars, internships and scholarship programs, cooperating in research programs, presenting practical case studies, participating in job fairs, supporting university foundations and associations, etc.



Social Action

We organize **more than 30 community support activities**: Solidarity Summer, Solidarity Concert, Solidarity Cinema, Solidarity Christmas, blood donations, IT equipment donations, fundraising tournaments, etc., in addition to collaborating with different NGO's and foundations.



Sports Club

Our Sports Club encourages participation in sports by organizing **internal tournaments for the most popular sports** among our professionals and sponsoring participation in **external inter-company competitions**.



VALUES THAT MAKE THE DIFFERENCE

At Management Solutions we seek talented people with a solid academic record who share our values and are able to adapt to our work culture.

We invite you to participate in **our recruitment process**; which **runs all year round**. Ours is a transparent and rigorous process that ensures equal opportunities and has three main phases: psychometric testing, group dynamics and personal interviews.

*If you are in the final years of your degree,
we would also like to hear from you*

Internships

Management Solutions has agreements in place with the most prestigious universities to offer students selected by the Firm a first contact with the business world, through paid work experience and flexible hours, that often leads to them becoming part of our Firm's team of professionals after they finish their studies.

Please complete our application form online at
www.managementsolutions.com

We are looking for professionals like you

- ▶ A recent **graduate or senior year** student.
- ▶ **Solid** academic record.
- ▶ Get-up-and-go, maturity, responsibility and **hard work ethic**.
- ▶ Knowledge of **other languages** is desirable.
- ▶ **Postgraduate studies** and/or **specialized courses** is an asset.
- ▶ Advanced handling of **computer tools**.
- ▶ Able to integrate easily into **multidisciplinary teams**.

Preferred degrees

- ▶ Business Administration
- ▶ Economics
- ▶ Actuarial and Financial Science
- ▶ Information Technology
- ▶ Telecommunications
- ▶ Computer Science
- ▶ Industrial Engineering
- ▶ Mathematics
- ▶ Statistics
- ▶ Physics

Professional consulting services

ManagementSolutions is an international consulting firm whose core mission is to deliver business, risk, financial, organization, technology and process-related advisory services.

Please complete our application form at www.managementsolutions.com

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information, scan:



www.managementsolutions.com

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